



# BUDGET BLINDS OF FARMINGTON FOR SALE

Over 20 Years Bringing Design Solutions to Northwestern New Mexico Residents and Business Owners.



<i>Listing Price:</i>	<b>\$398,000</b>	<i>FF&amp;E:</i>	<b>\$208,135</b>	<i>Employees:</i>	<b>1 PT</b>
<i>Gross Revenue:</i>	<b>\$625,437</b>	<i>Inventory:</i>	<b>\$10,000*</b>	<i>Year Started:</i>	<b>1998</b>
<i>Cash Flow:</i>	<b>\$80,090</b>	<i>NAICS:</i>	<b>442291</b>	<i>Zip Code:</i>	<b>87401</b>

This Farmington-based business is backed by Budget Blinds, North America's #1 provider of window coverings. New owners will take over an established business that serves a broad swathe of Northeastern New Mexico and Northwestern Arizona. In its 20-plus years of continuous operation, this business has gone through two changes in ownership. Repeat clients, including apartment complexes, interior designers, property management companies, local schools and San Juan college, represent approximately 50 percent of its annual revenue. It is rated in the top 10 percent among all Budget Blinds franchises for motorized sales.

Budget Blinds' array of stylish options, white-glove services, and buying power clout have secured this franchises' success. The product assortment includes custom blinds, shades, shutters, valances and draperies for indoor and outdoor applications. Consumers can select from energy-saving, security, and integrated home automation options. Ancillary products, including bedding, pillows, rugs and accessories as well as window film provides additional revenue streams and have helped this Farmington location hone its reputation for expertise in elevating the home and work environments.

Enjoy a well-known business that offers a flexible schedule, strong brand recognition through a robust marketing program, and over \$200,000-worth of Furniture, Fixtures and Equipment, including two branded vehicles. The Sellers will cover the cost of the franchise transfer fee.

**FACILITIES**

Attractively appointed and fully equipped showroom that presents customers with a stylish and welcoming environment. The integrated warehouse makes for convenient delivery of freights, and a locked vehicle yard allows for the safe storage of the two branded vehicles. This showroom and warehouse is located off Farmington's main street.

<i>Size:</i>	1,800 square feet
<i>Rent:</i>	\$1,850 per month
<i>Rate:</i>	\$1.03 per SF per month
<i>Expiration Date:</i>	To be determined.

**COMPETITION**

Professional, punctual and trustworthy, Budget Blinds of Farmington has invested 20 years in honing its reputation as the neighborhood design expert. Today, it is one of the most successful window coverings businesses in Northwestern New Mexico. Backed by North America's #1 provider of window coverings, they leverage corporate's buying clout to make good on its promise of "style and service for every budget," delivering the right solution for their customer's home or business environment.

## GROWTH AND EXPANSION OPPORTUNITIES

There is strong opportunity to grow this business through strengthening its marketing to its entire service area. The recent acquisition of a GSA number now allows the business to more pursue projects with local, state, federal and tribal governmental agencies.



## NON-DISCLOSURE AND CONFIDENTIALITY AGREEMENT

Date: \_\_\_\_\_

I/We, \_\_\_\_\_, acknowledge and affirm that I/we have been advised of the availability and details concerning the possible purchase of the following business.

**Businesses: All businesses and related information presented to me by Sam Goldenberg & Associates now and in the future.**

In connection with the possible acquisition by you, Sam Goldenberg & Associates (SGA) will be furnishing you information regarding this Business, its financial condition, operations and prospects. In consideration of obtaining this proprietary information, you agree:

1. All the proprietary information furnished by SGA to you will be confidential.
2. You will make no direct contact with the Seller, the Business employees, or anyone else potentially concerned with the Business without SGA's express permission.
3. If you make such unauthorized contact and a purchase is consummated between you and the Seller, you will be responsible to SGA for all or any part of SGA's ordinary commission if the Seller does not pay said commission, either in its entirety or in part, to SGA.
4. Unless SGA otherwise agrees in writing, you will not disclose or reveal any proprietary information, including the information that the business is or has been for sale, for five years from this date to any person(s) or entities, including but not necessarily limited to the Business staff, contractors, vendors or competitors. The only exception is that you may inform your employees or representatives who are directly participating in the evaluation of this information in connection with a proposed acquisition.
5. You will not actively recruit any of the Business' clients or vendors for a minimum of three years from the date of this NDA.
6. You will not actively recruit and/or hire any of the employees of this business for a minimum of three years from the date of this NDA.
7. If you decide that you do not wish to pursue the proposed acquisition, you will advise SGA of this fact and return all proprietary information furnished to you without retaining copies.
8. Although you understand that SGA will include certain information considered relevant for your investigation, SGA does not make any representations or warranties as to its accuracy or completeness.
9. You acknowledge that as impartial intermediaries, SGA represents neither the Seller nor the Buyer.

If you are in agreement, please complete this form to indicate your acceptance.

I ACKNOWLEDGE THAT a facsimile or electronic copy of this document and any typed or electronic signatures shall be considered for all intents and purposes as legal and fully binding as if signed by hand.

Agreed to and accepted:

Name(s): \_\_\_\_\_

Name(s): \_\_\_\_\_

Signature: \_\_\_\_\_

Signature: \_\_\_\_\_

Email: \_\_\_\_\_

Phone: \_\_\_\_\_

\_\_\_\_\_  
Address, City, State, Zip Code



## Personal Financial Statement Form

Our agreement with the Seller requires us to secure evidence of financial ability before disclosing the name, location and other preliminary sensitive information regarding the Seller's business to a prospective Buyer. Sam Goldenberg & Associates will keep the information you provide below strictly confidential. We do not share this information with the Seller or outside our brokerage.

### Assets

Cash on hand in banks ..... \$ \_\_\_\_\_

US Government Securities..... \$ \_\_\_\_\_

Accounts, Loans, and Notes Receivables ..... \$ \_\_\_\_\_

Stocks and Bonds..... \$ \_\_\_\_\_

Retirement Funds..... \$ \_\_\_\_\_

Real Estate ..... \$ \_\_\_\_\_

Value of Business(es) Owned..... \$ \_\_\_\_\_

Other Assets (Specify)\_\_\_\_\_ \$ \_\_\_\_\_

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Other Assets (Specify)\_\_\_\_\_ \$ \_\_\_\_\_

**Total assets available** ..... \$ \_\_\_\_\_

### Liabilities

Short-Term Notes Payable..... \$ \_\_\_\_\_

Long-Term Notes / Mortgages ..... \$ \_\_\_\_\_



Other Liabilities (Specify) \_\_\_\_\_ . \$ \_\_\_\_\_

Other Liabilities (Specify) \_\_\_\_\_ . \$ \_\_\_\_\_

**Total Liabilities** ..... \$ \_\_\_\_\_

**Total Net Worth** ..... \$ \_\_\_\_\_

**Source of Income**

Salary (Annual) ..... \$ \_\_\_\_\_

Dividends and Interests ..... \$ \_\_\_\_\_

Real Estate Income ..... \$ \_\_\_\_\_

**Total Income:** ..... \$ \_\_\_\_\_

Comments/Clarifications:

\_\_\_\_\_  
\_\_\_\_\_  
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\_\_\_\_\_

I ACKNOWLEDGE THAT A FACSIMILY OR ELECTRONIC COPY OF THIS DOCUMENT AND ANY TYPED or ELECTRONIC SIGNATURES SHALL BE CONSIDERED FOR ALL INTENTS AND PURPOSES AS LEGAL AND FULLY BINDING AS IF SIGNED BY HAND.

Name (Print): \_\_\_\_\_ Phone: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_ Zip Code: \_\_\_\_\_